



Creator of innovative flexible composite materials

Q3 2015 REVENUES

FLEXIBLE COMPOSITE MATERIALS UP 6.2%

SergeFerrari Group (FR0011950682) designs, manufactures and distributes innovative flexible composite materials and is listed on Euronext Paris - Compartment C.

Saint Jean de Soudain, November 4, 2015

Revenue breakdown by region (unaudited)

(€000)	Q3 2015	Q3 2014	Ch.	9 months 2015	9 months 2014	Ch.
Southern Europe (SEUR)	11,530	10,486	+10.0%	41,029	38,504	+6.6%
Wide Europe (WEUR)	12,279	12,511	-1.9%	39,624	39,709	-0.2%
Rest of World (ROW)	9,451	8,325	+13.5%	27,687	24,948	+11.0%
Total flexible composite materials	33,260	31,322	+6.2%	108,340	103,161	+5.0%
Other products	1,642	1,829	-10.2%	5,556	5,832	-4.7%
Total revenues	34,902	33,151	+5.3%	113,896	108,993	+4.5%

For the first nine months of 2015, volumes were up 2.9% compared to 2014. Exchange gains (sales in USD and CHF) contributed 2.8% to the increase in revenues.

Partnership with CEA Tech

The five-year partnership agreement signed on October 23, 2015 established a long-term collaboration between the Group Serge Ferrari and CEA Tech research and development teams. The partnership is geared towards designing and developing optimized, innovative solutions based on technologies developed by CEA Tech, in particular with regard to connected, instrumented and communicative materials.

CEA Tech ("From research to industry") is the technology division of CEA, the French Alternative Energies and Atomic Energy Commission. CEA Tech develops and disseminates key generic technologies and efficiently bridges the gap between fundamental research and applications.

SergeFerrari Group and CEA Tech teams have already started to work on pre-identified applications, with the aim of designing the next generation of flexible composite materials.

Outlook

SergeFerrari Group will continue to strengthen its sales teams and adapt local organizational structures, where necessary. At September 30, 2015, the sales force comprised 129 people, compared with 125 at June 30, 2015, with the goal of reaching 140 people by the end of the year. SergeFerrari Group expects to increase both revenue and margins in 2015 and is confident of achieving its 2018 targets of €215 million revenue and a 15% EBITDA margin.

Next release

Q4 2015 revenue, January 27, 2016 after market close.





Find all Company details at www.sergeferrari.com.

SERGE FERRARI CONTACT

Philippe Brun
Chief Financial Officer, Board member.
investor@sergeferrari.com

INVESTOR/MEDIA CONTACT

Amalia Naveira/Marie-Claude Triquet
Actus Lyon
Tel: 00 33 4 72 18 04 93
anaveira@actus.fr/mctriquet@actus.fr

About Serge Ferrari

Serge Ferrari Group designs, makes and distributes high-tech eco-responsible flexible composite materials in a global market with an estimated medium-term value of €31 billion. The unique characteristics of these products make them ideal for technical applications in three fields: architecture, specialties for industry professionals, and composite membranes for the consumer market. The Group's principal competitive advantage lies in its differentiating technology – Précontraint® - and its associated proprietary industrial know-how. The Group has three production sites: one in France and two in Switzerland. Serge Ferrari is present in 80 countries through four subsidiaries (in the US, Japan, Hong Kong, Brazil), 5 representative offices (in Spain, Turkey, China, Singapore and Dubai) and a network of more than 100 distributors. At the end of 2014, Serge Ferrari posted consolidated revenue of €142,3 million of which 75% was achieved outside France, with 605 employees. The company SergeFerrari Group is listed on Euronext Paris – Compartment C (ISIN code: FR0011950682). The SergeFerrari Group share is eligible for PEA-SME and FCPI Investment.